



TTI  
SUCCESS  
INSIGHTS®

## 360 Leadership Survey

### Sample Favorable vs Unfavorable

John Doe  
8-29-2017





## Favorable/Unfavorable

This report type shows the percentage of respondents who gave favorable, neutral or unfavorable responses.

Negative responses are typically associated with options like: Strongly Disagree, or Disagree.

Neutral responses are typically associated with options like: Neither Agree nor Disagree, or Neutral.

Positive responses are typically associated with options like: Strongly Agree, or Agree.

The Favorable/Unfavorable report type automatically groups answer options together to convey the overall positive, neutral or negative tone of responses. This report is very informative and offers more detail.

If an answer option has been identified as Not Applicable (N/A), those responses will be automatically excluded from the calculation of the Favorable, Neutral or Unfavorable percentages. This ensures that the percentages are based on the meaningful responses.

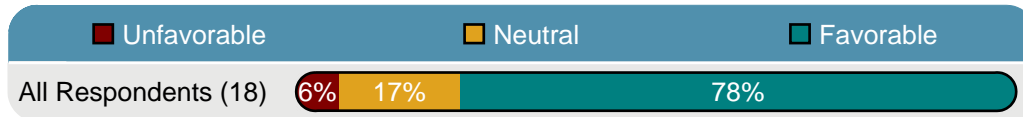
### Demographic Summary

Self	1
Boss	1
Direct Report	5
Peer	4
Customer	4
Other	3
Total	18

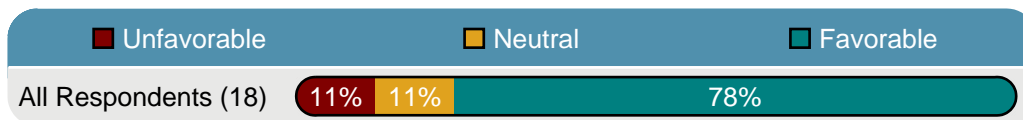


## Top Four (4 questions)

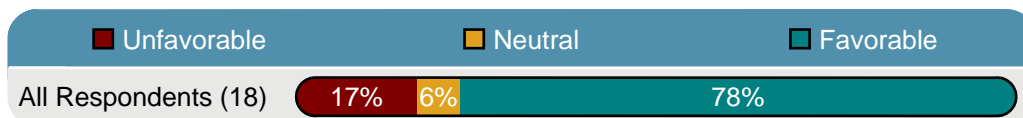
21. Provides early warning to senior management when results are in jeopardy beyond personal/work group ability to correct.



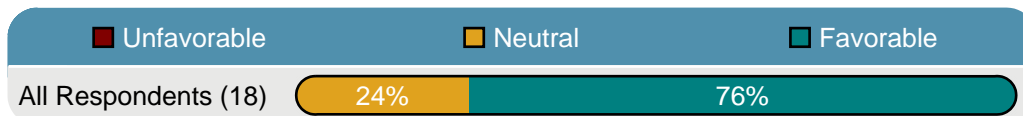
8. Is open to new learning and criticism without becoming defensive.



16. Assumes ownership of problems and the role of problem-solver.



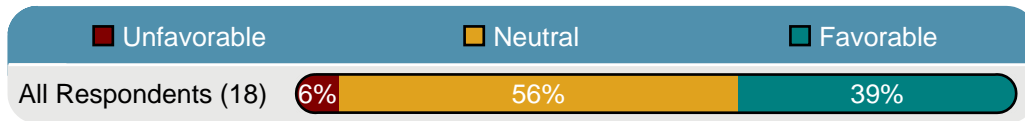
19. Makes a valuable contribution to tasks he/she is involved in.



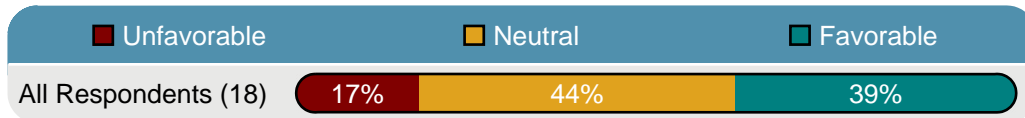


## Bottom Four (4 questions)

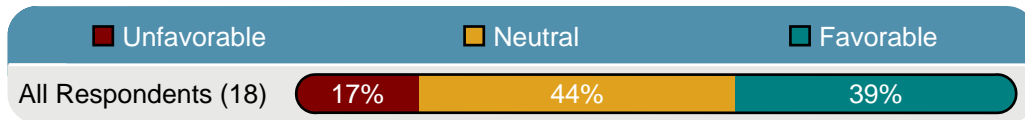
15. Anticipates and overcomes obstacles, balancing quality, budget, and timeliness.



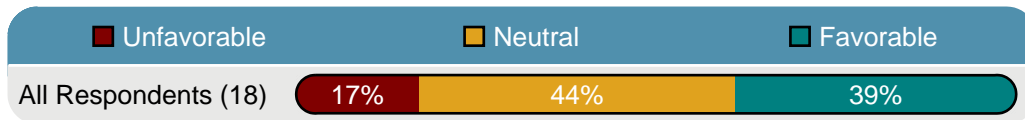
23. Sets/advises on action plans that measure drivers of results and enable prompt course correction.



28. Has a clear vision of what he/she wants to achieve.



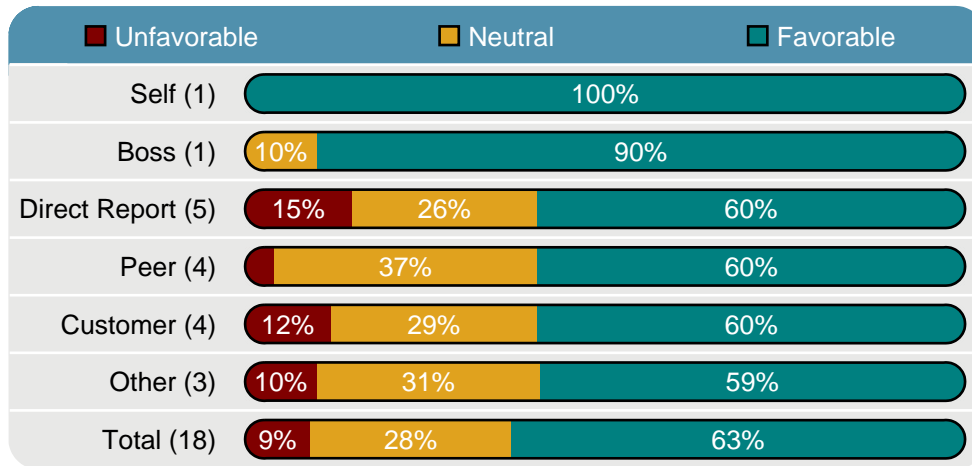
27. Displays a sense of security and self-assurance.



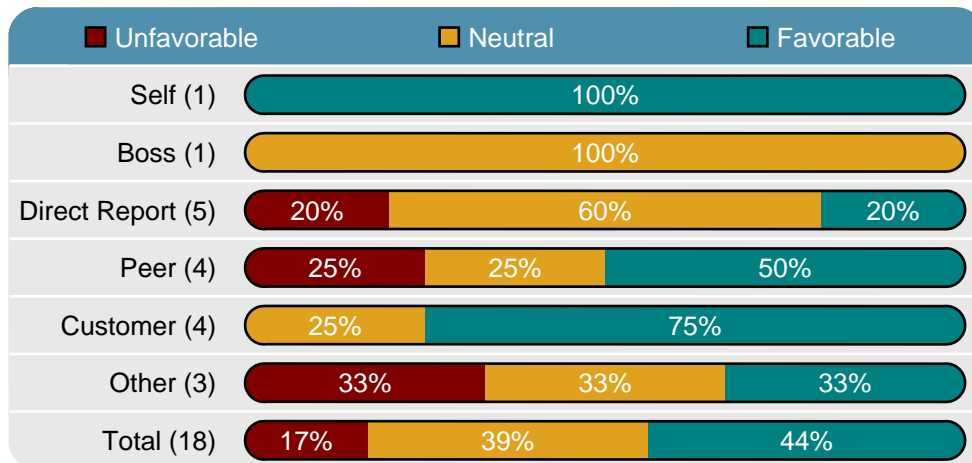


## Self Improvement (13 questions)

Summary:

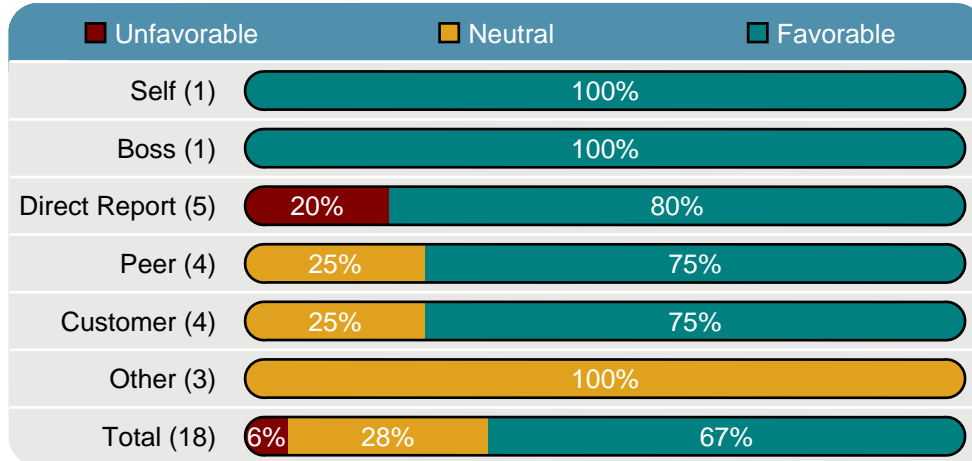


1. Applies new and innovative ways of doing things.

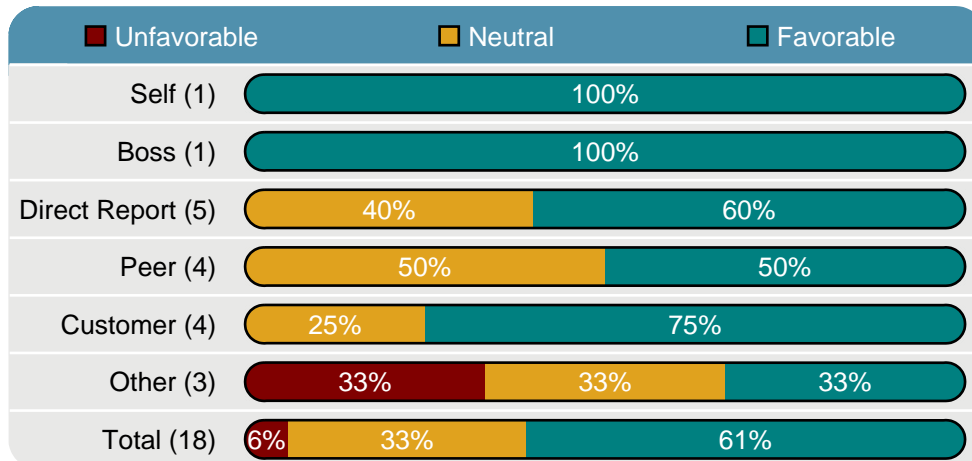




2. Applies new ways of doing things to improve effectiveness.

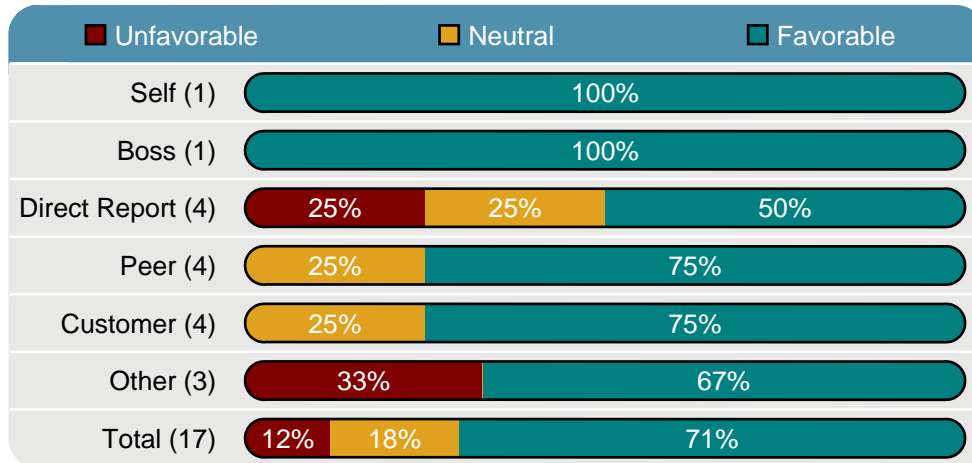


3. Asks people from other groups for suggestions for improvement.

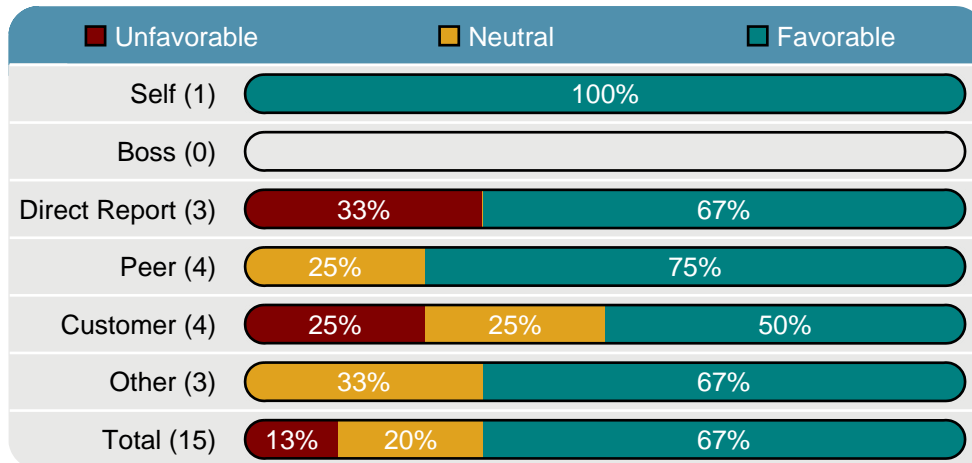




4. At the end of a project, discusses improvements to make next time with his/her team.

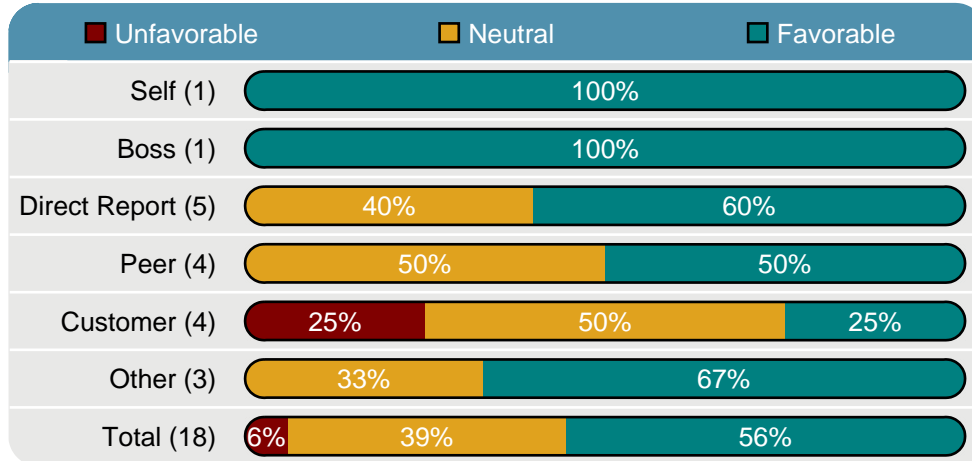


5. Discusses lessons learned with his/her team to improve results next time.

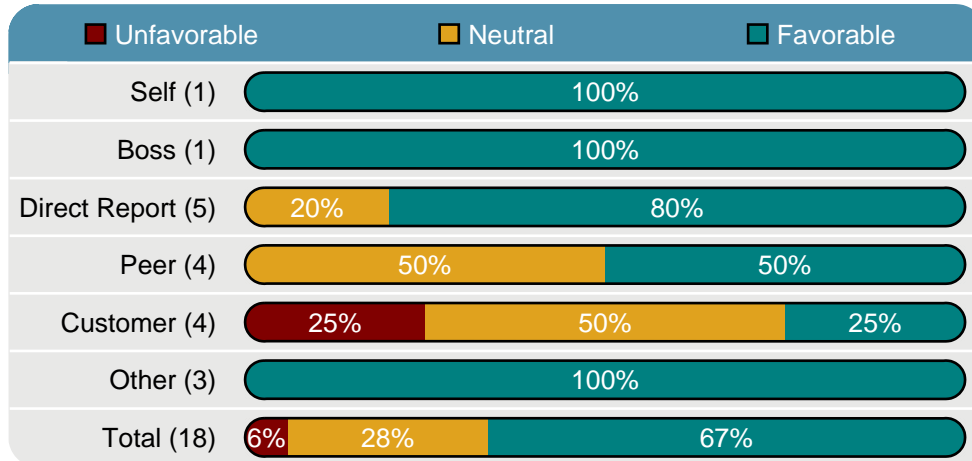




6. Is more interested in learning from problems than blaming them on others.



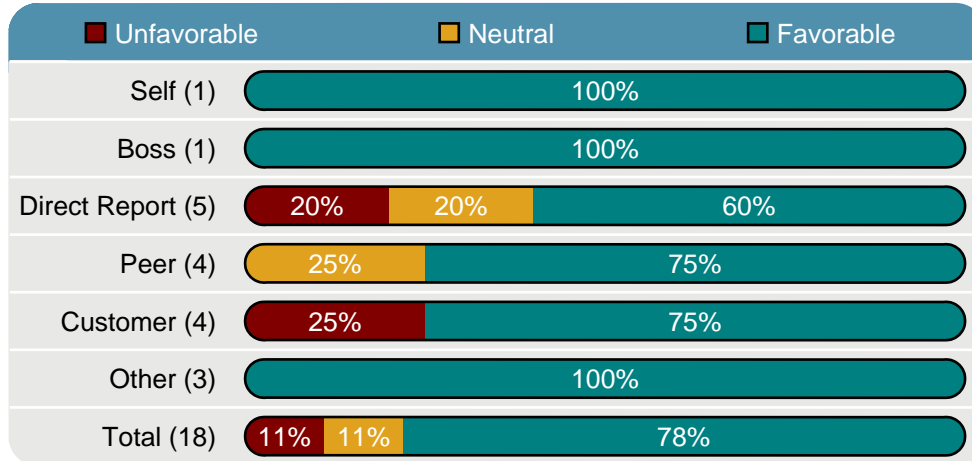
7. Is open to constructive criticism without becoming defensive.



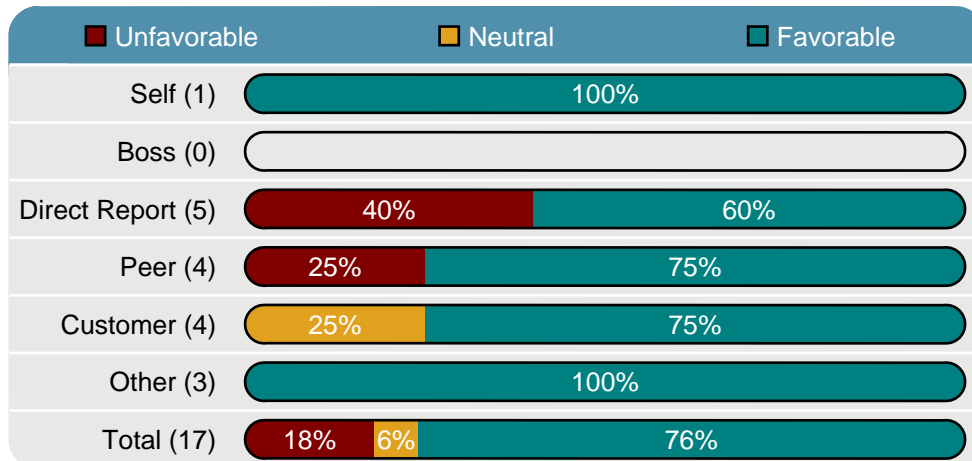




8. Is open to new learning and criticism without becoming defensive.

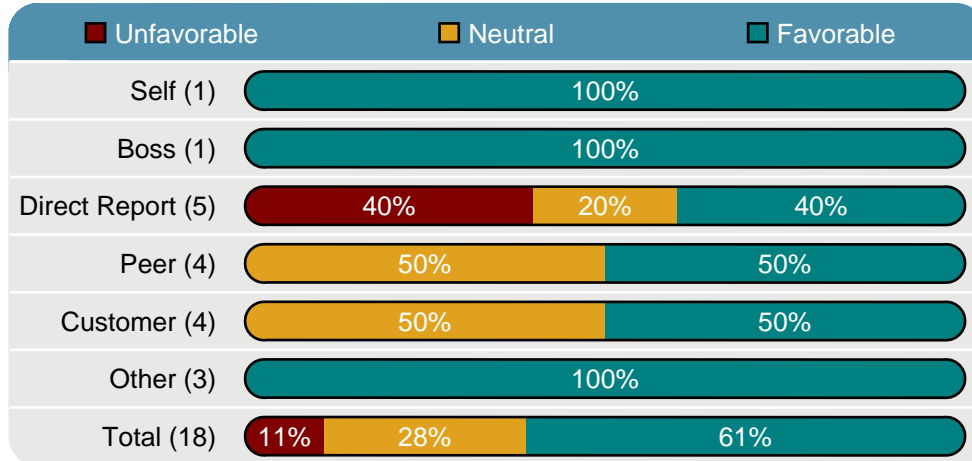


9. People respect this person's knowledge and experience in his/her field.

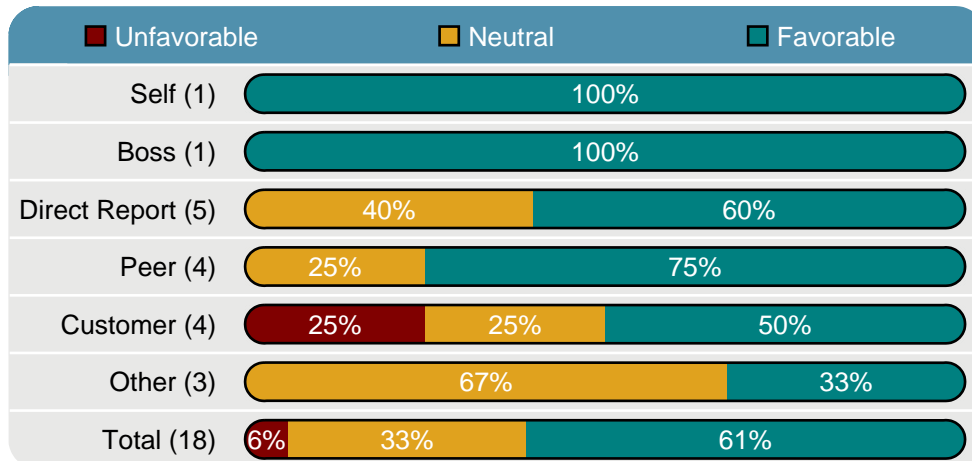




10. Stays current with latest technologies, trends and developments in his/her job.

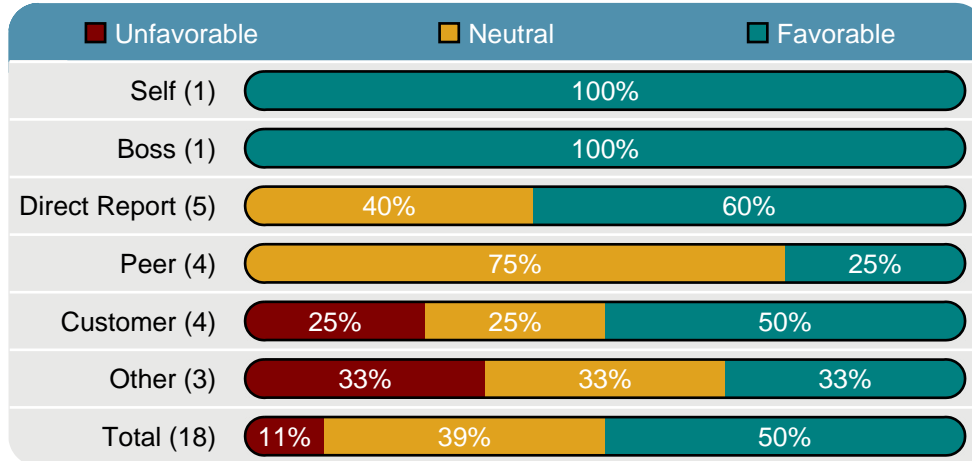


11. Stays current with the latest technologies and developments in his/her field.

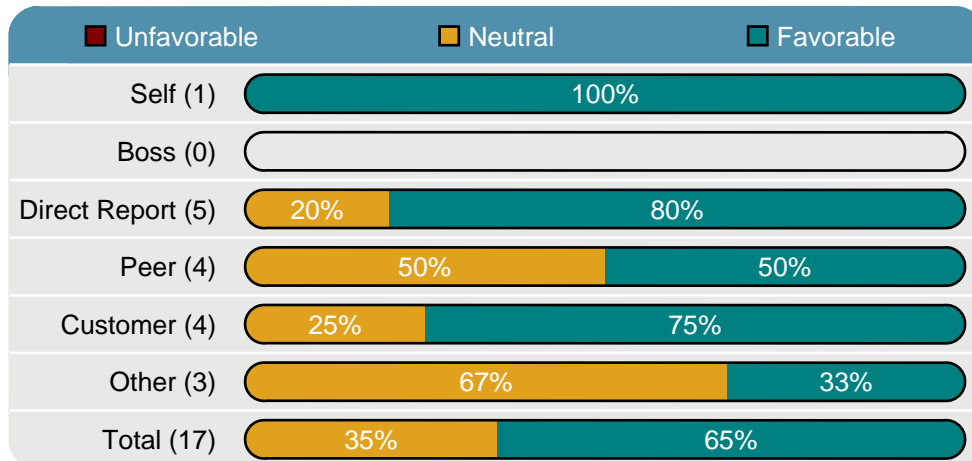




12. Talks with people from other groups to find better ways of working together.



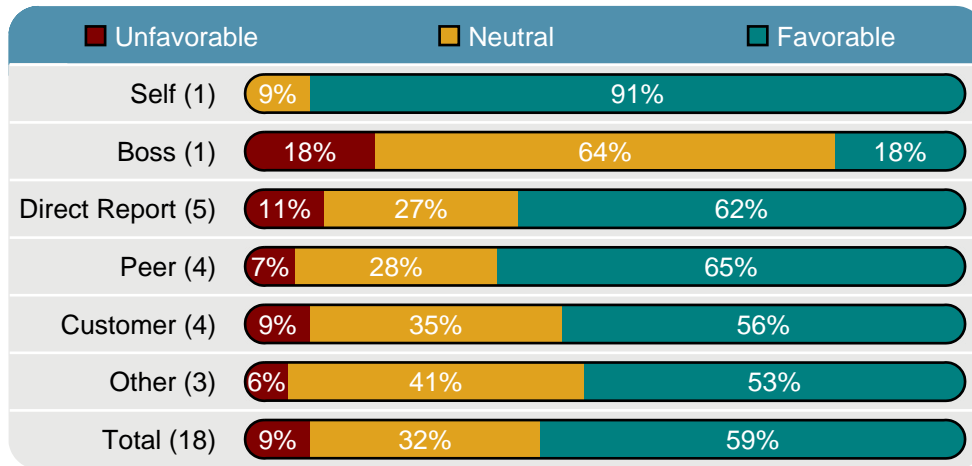
13. When I have a tough problem, people recommend this person as an expert in his/her field.



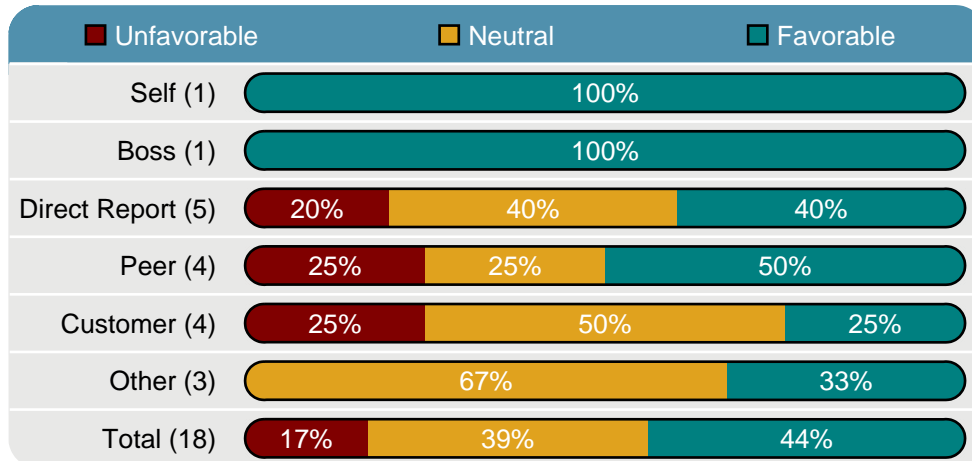


## Results Oriented (11 questions)

Summary:

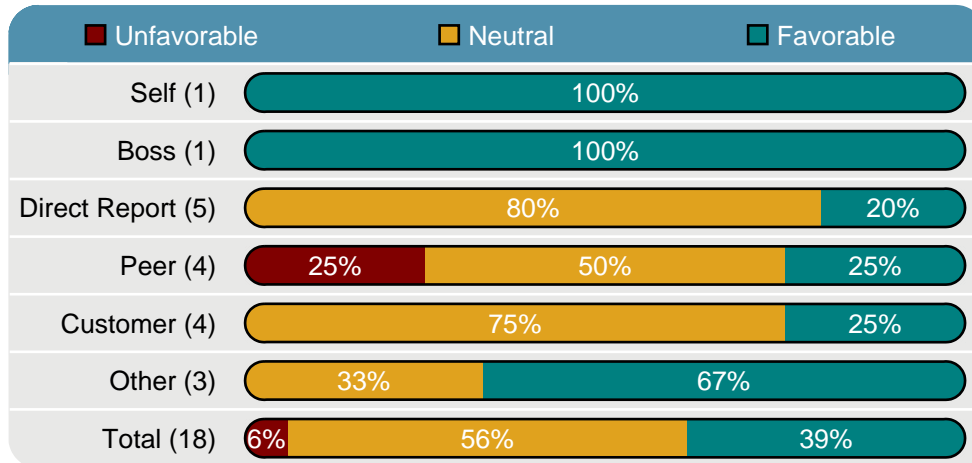


14. Acts decisively after considering input.

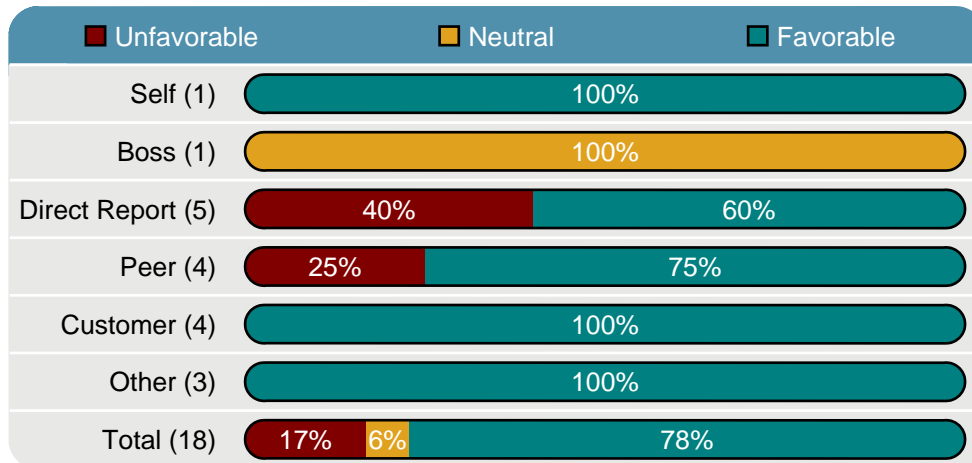




15. Anticipates and overcomes obstacles, balancing quality, budget, and timeliness.

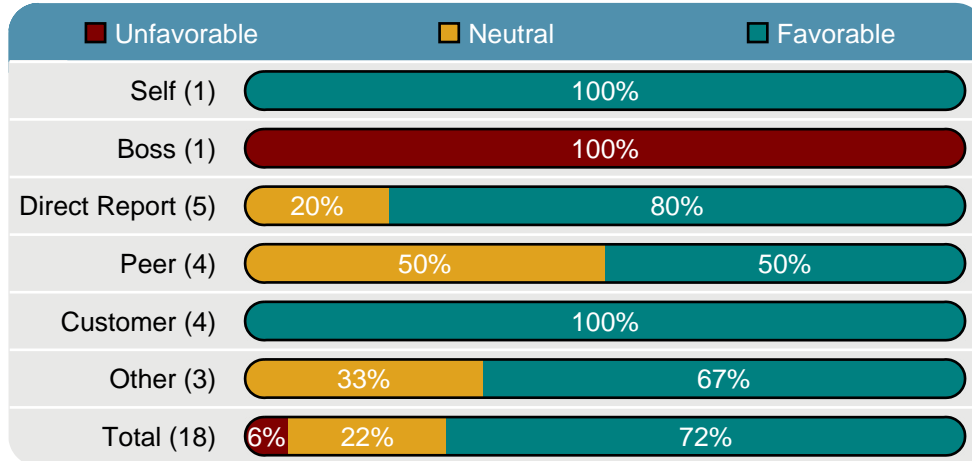


16. Assumes ownership of problems and the role of problem-solver.

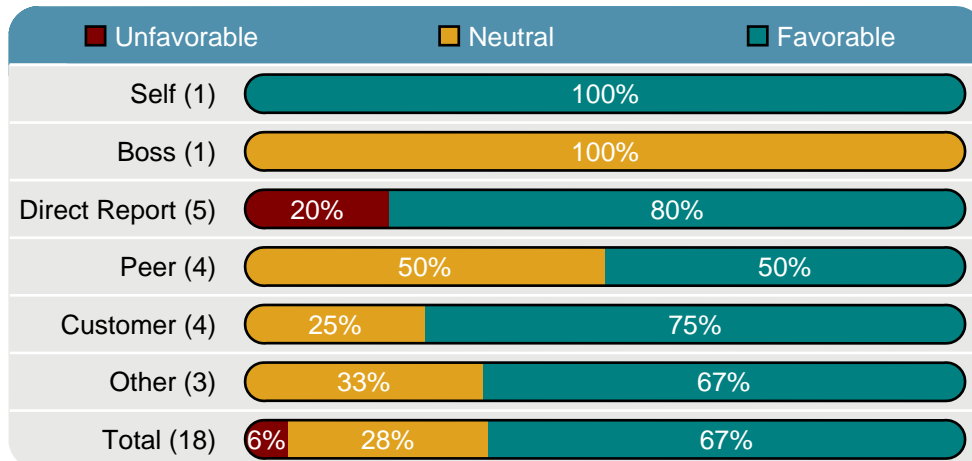




17. Demonstrates personal commitment and persistence in achieving goals.

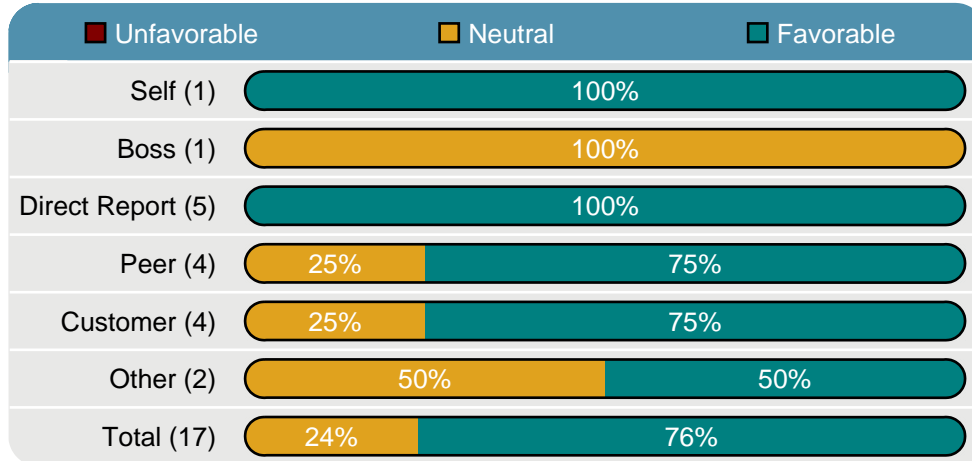


18. Looks for ways to personally cut costs and increase productivity.

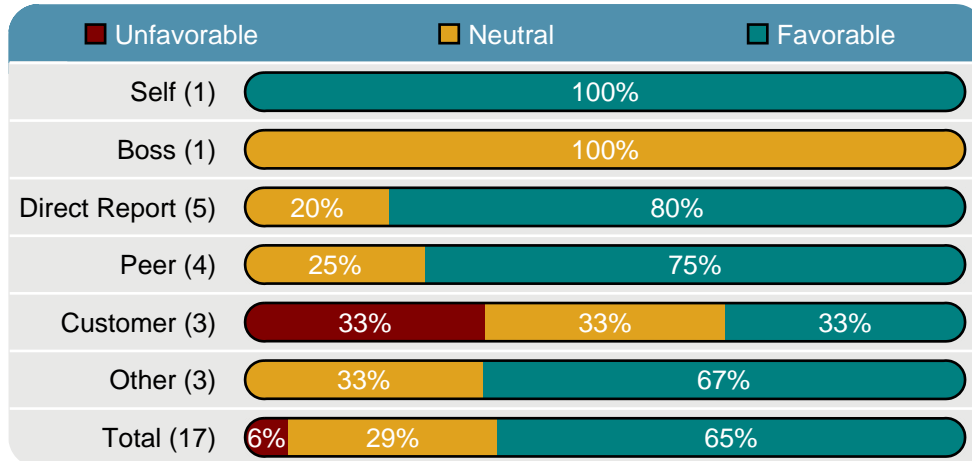




19. Makes a valuable contribution to tasks he/she is involved in.

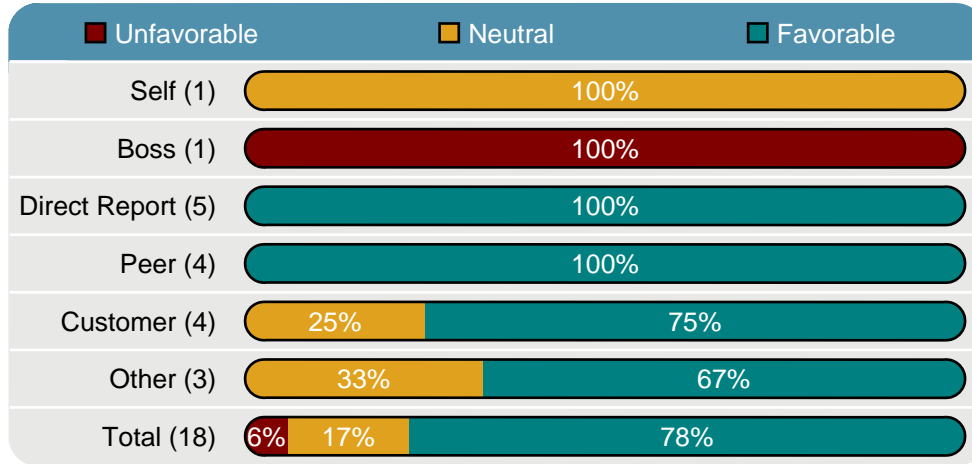


20. Manages around/through obstacles to meet deadlines/budgets and project goals.

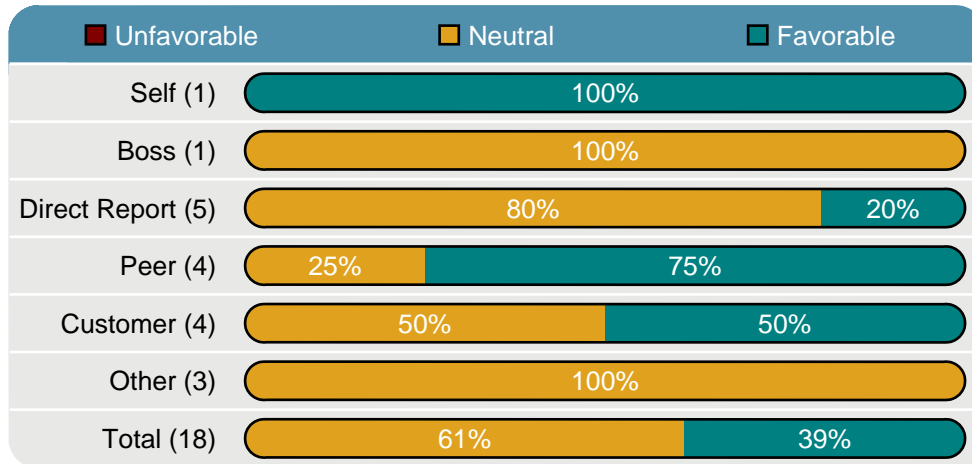




21. Provides early warning to senior management when results are in jeopardy beyond personal/work group ability to correct.



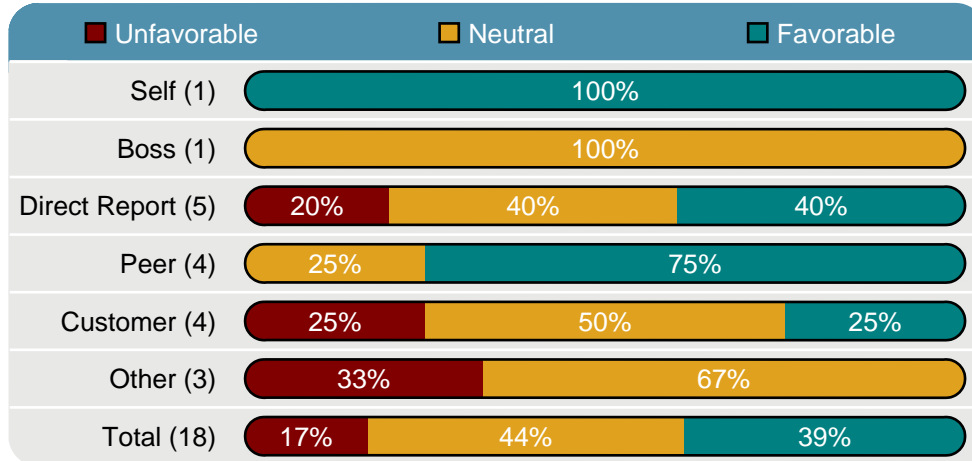
22. Sets clear priorities and explains interdependency of projects.



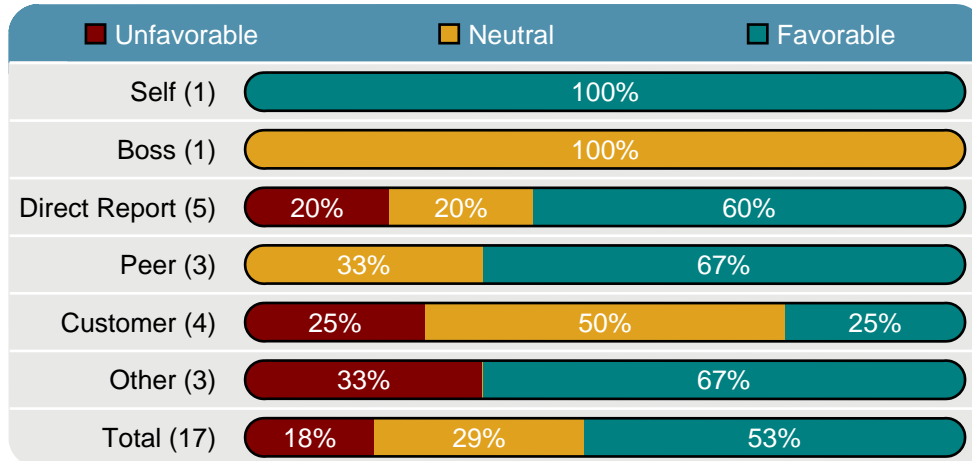




23. Sets/advises on action plans that measure drivers of results and enable prompt course correction.



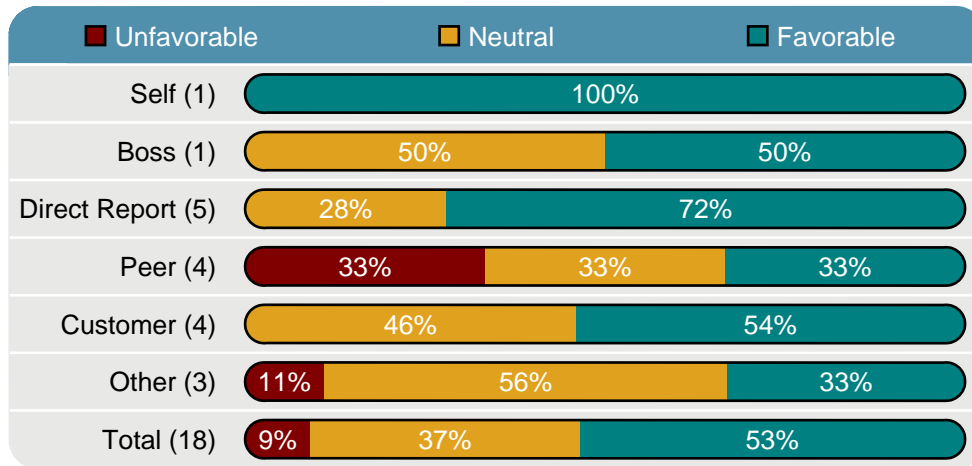
24. Welcomes "bad" news as well as good.



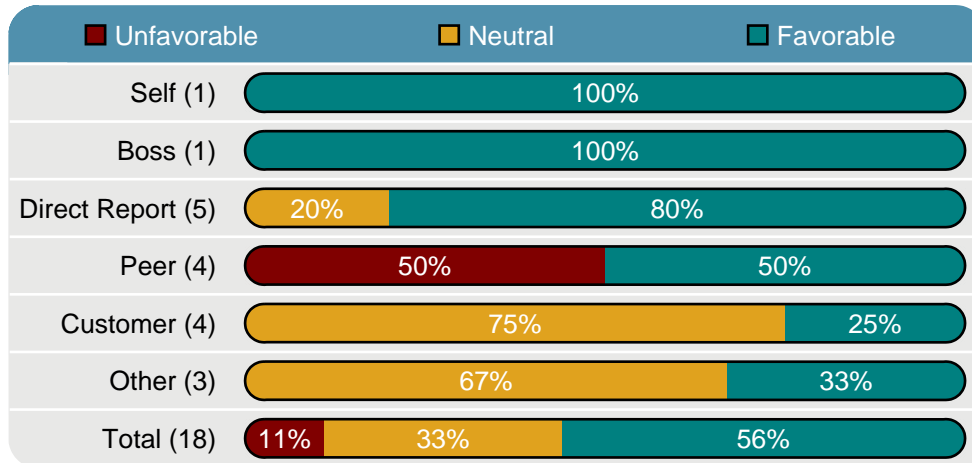


## Resilience (6 questions)

Summary:

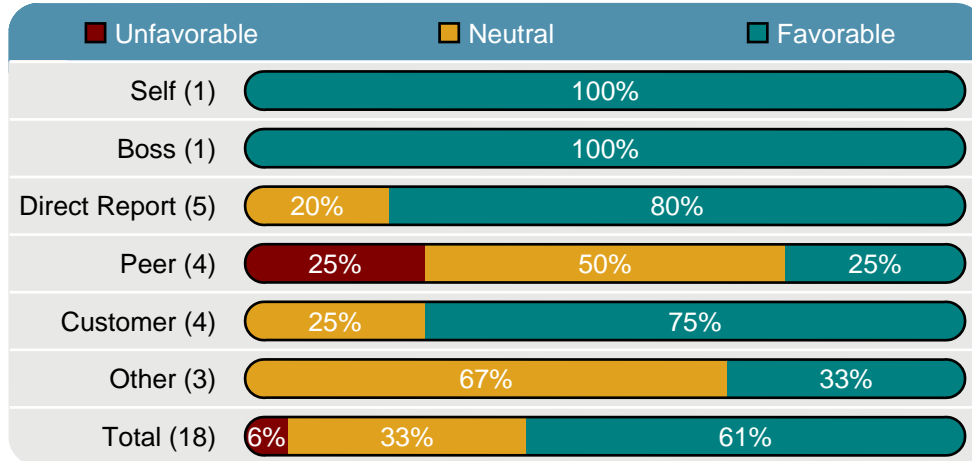


25. Demonstrates flexibility when responding to uncertainty, ambiguity, and change.

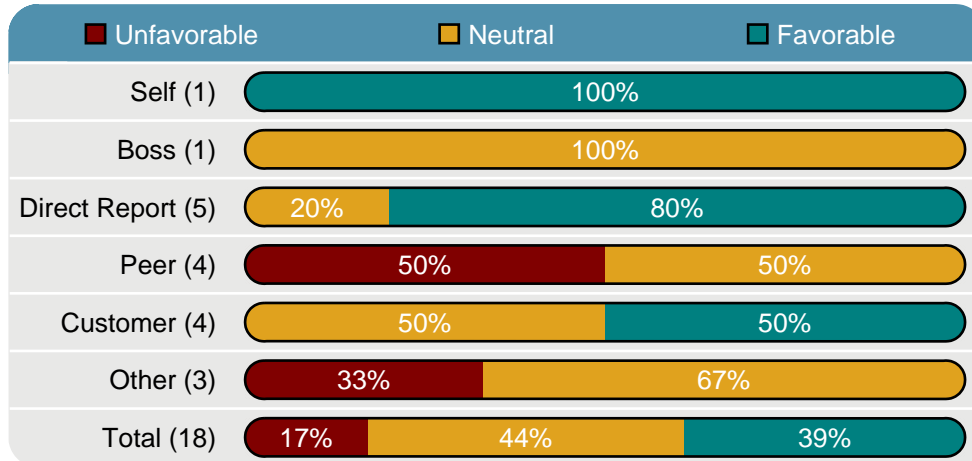




26. Develops structured or organized approaches to managing ambiguity.

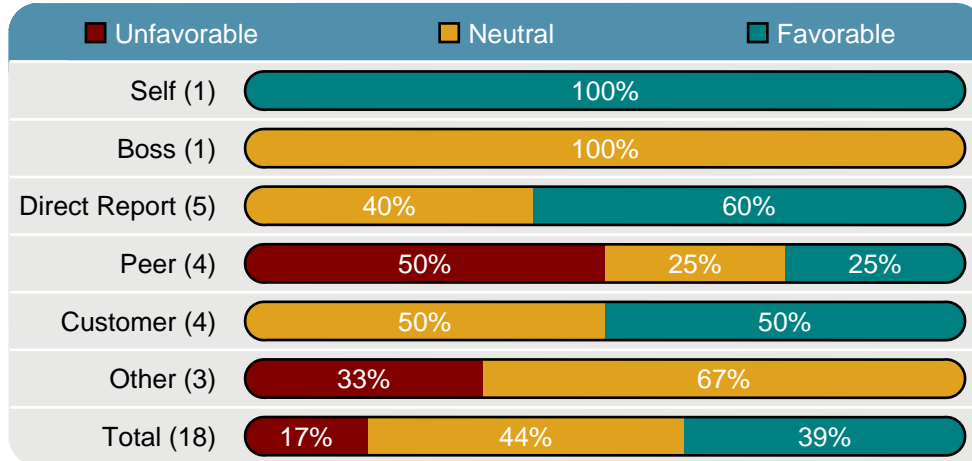


27. Displays a sense of security and self-assurance.

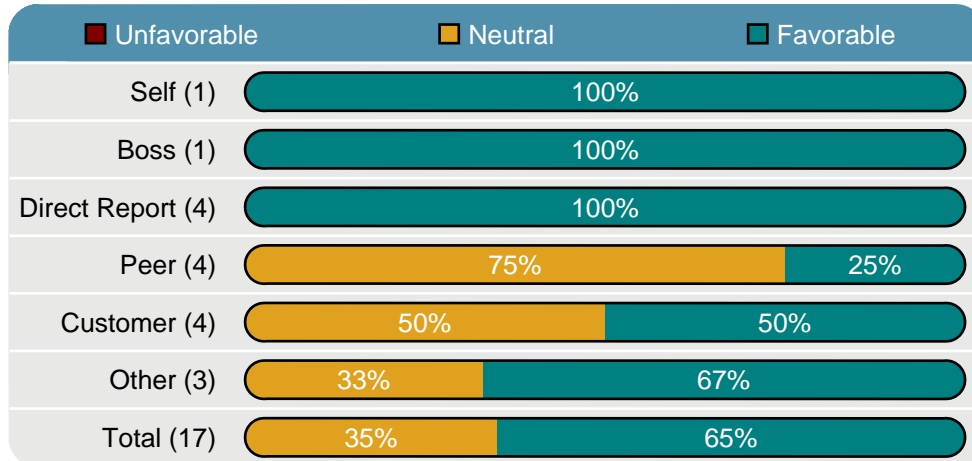




28. Has a clear vision of what he/she wants to achieve.



29. Manages change rather than fighting against it.





30. Views work as challenging and full of opportunity.

